



778.692.0705 | stephanie@okanagan-properties.ca | callstephanie.ca



1631 Dickson Ave, Kelowna, BC V1Y0B5

This communication does not intend to cause or induce breach of an existing agency agreement.

BUYER'S GUIDE

THE BUYING PROCESS



Realtor and Pre-Approval

- Find a Realtor
- Speak with a lender
- Get pre-approved for a mortgage



Find Your Dream Home

- Discuss your criteria with a buyer's agent
- Tour listings in your price range
- Adjust criteria if needed



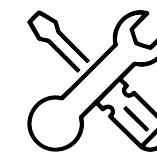
Offer & Negotiation

- Research comparable properties with your agent
- Submit a strong offer to the seller
- Negotiate the terms of the contract
- Sign the contract
- Get your offer accepted and submit deposit



Due-Diligence

- Schedule a home inspection
- Schedule an appraisal
- Negotiate repairs (if needed)
- Review disclosure documents (if any)
- Review strata documents (if any)



Subject Removal

- Confirm repairs are complete (if any)
- Pre-Closing walk-through, if necessary
- Remove subjects (if any)
- Meet with an attorney and send downpayment funds



Closing

- Deal closes according to your contract dates and funds are transferred to the seller
- Title is transferred to you!
- Receive the keys and take possession!
- Start the move to your new home!

WORKING WITH STEPHANIE



Stephanie has called the Okanagan her home for the past 15 years. She is a dedicated mother of two boys and loves experiencing all the things the Okanagan has to offer. She LOVES food, WINE, recreation, and real estate. With so much to offer, living here in the Okanagan is a dream come true. She couldn't imagine raising her boys and building her business anywhere else.

Stephanie began her career in real estate 7 years ago. She began working with a team to build a marketing and sales company for a new development in the Lower Mainland and the Okanagan. Her role covered everything from client care, lead generation and operations, to marketing and sales.

With an education in interior design and business administration it was a great fit. She learned a lot about business, people and most importantly real estate. This introduction to the world of real estate is what ignited the fire within her to dive deeper.

With national and international collaboration within eXp there is a wealth of knowledge and resources. This has allowed her to expand her business and reach within the Okanagan.

Buying or selling a home is a complex, sophisticated and often deeply personal endeavor. Stephanie believes her clients deserve the full service and attention of their real estate professional. Stephanie recognizes and values the trust her clients place in her and she strives every day to exceed their expectations.

"I work hard, listen and follow through, giving my clients the quality service they deserve. My clients can count on me any time of day when they have a question or concern."